

Making Partnerships Work

A practical approach to understanding why partnerships do and don't work and what you can do about it

One day training course



Why this training?

Love them or loathe them, partnerships are a way of life for all public and voluntary sector organisations. It is also widely acknowledged that whilst partnerships can deliver many benefits, working across agencies and with communities presents many challenges.

What is the best structure for a given partnership? How do you secure buy-in from others? Who makes decisions and how? How can you find ways to accommodate different organisations' cultures? How do you decide who should have a seat at the partnership table?

This practical one-day course introduces participants to the key elements that need to be in place if successful partnership working is to be achieved. It will help you address the challenges and dilemmas in any partnership you are currently involved with.

Course aims

- Assessing when partnerships are the most appropriate way of working.
- Considering the importance of getting the right stakeholders in partnerships.
- Assessing different models of partnerships, and defining how they differ from other forms of collaborative working.
- Understanding the importance of clarifying and agreeing what you want to actually achieve
- Exploring the use of partnership agreements
- Exploring ways of overcoming problems within partnerships, including an opportunity to analyse your partnership with supportive input.
- Knowing where to go for more information and support

Who is the course for?

- People who are already working within a partnership setting. (Several members of a partnership attending the day together will gain particular benefits as they will be able to work on their own material together and leave with some real answers and outputs).
- People who need to understand partnerships better as part of their own job, for example, because they help others enter into partnerships or because of their strategic role.
- People who are about to enter into partnership arrangements for the first time

This course can be commissioned by an organisation or partnership. We also run the course for mixed participants on demand.

If you would like to register your interest or find out more, please contact us: enquiries@wetenhallassociates.co.uk, or ring to talk about your requirements. 0797 441 4613.